

# Largest Web Design Firms

In Silicon Valley\* – ranked by number of Web sites developed in 2004

| Rank<br>2004 Rank | Company<br>Address<br>Phone, fax<br>Web address  | Number of Web sites<br>developed in 2004/<br>number of Web pages<br>developed in 2004 | Silicon Valley*<br>accounts/<br>companywide<br>accounts | Most recently completed<br>fiscal-year revenue/<br>fiscal year-end date | Silicon Valley*<br>Web designers/<br>companywide<br>employees | Notable Silicon Valley* clients, city  | Types of sites produced  | Top local<br>executive(s)      |
|-------------------|--|---|---|---|---|--|--|--------------------------------|
| <b>1</b><br>1     | <b>Myers Internet Inc.</b><br>2160 Lundy Ave., Suite 128, San Jose 95131<br>408-428-9960, 408-428-9961<br>www.myersinternet.com                    | 2,570<br>247,000  | 200<br>5,581  | \$10.36 million<br>12/31/04   | 10<br>80  | The Loan Source, San Jose<br>The Mortgage Outlet, San Jose<br>Technology Credit Union, San Jose                      | Mortgage, real estate  | Warren Myer                    |
| <b>2</b><br>2     | <b>Maggie Internet Communications Inc.</b><br>1 W. Campbell Ave., Suite B-25, Campbell 95008<br>408-341-8770, 408-341-8775<br>www.planetmaggie.com | 600<br>8,000  | 1,800<br>2,400  | \$2.7 million<br>12/31/04   | 4<br>15   | Tessera Technologies Inc., San Jose<br>FRSMC, Palo Alto<br>Santa Cruz Mountain Vineyard, Felton                      | ‡  | Robert Douglas                 |
| <b>3</b><br>NR    | <b>Onlinefocus</b><br>717 N Shoreline Blvd., Mountain View 94043<br>650-605-6500, 650-605-6510<br>www.onlinefocus.com                              | 215<br>52,000   | 19<br>90  | ‡<br>NA   | 10<br>30  | Sun Microsystems Inc., Santa Clara<br>Genentech Inc., South San Francisco<br>Silicon Image Inc., Sunnyvale           | Applications, online advertising, kiosk<br>solutions, investor relations   | Mark Lochtefeld                |
| <b>4</b><br>3     | <b>Online Design Inc.</b><br>16268 Los Gatos Blvd., Suite 102, Los Gatos 95032<br>408-358-3588, 408-358-3801<br>www.odweb.com                      | 197<br>4,519  | 221<br>648  | \$2.04 million<br>9/1/04  | 12<br>17  | Adobe Systems Inc., San Jose<br>San Jose State University, San Jose<br>American Cancer Society, Campbell             | Professional marketing and e-commerce<br>sites for small to Fortune 500 companies                                  | Scott Nelson                   |
| <b>5</b><br>10    | <b>M3iworks Inc.</b><br>1258 Park Ave., San Jose 95126<br>408-293-9654, 408-293-0241<br>www.m3iworks.com   | 102<br>51,527   | 211<br>211  | ‡<br>NA   | 9<br>14   | Sun Microsystems Inc., Mountain View<br>SonicWALL Inc., Santa Clara<br>Domus, Los Gatos                              | Technology, retail, financial services   | Linda Gold                     |
| <b>6</b><br>5     | <b>Ecom Enterprises Inc.</b><br>1230 Oakmead Parkway, Suite 318, Sunnyvale 94085<br>408-720-9194, 408-720-9195<br>www.ecomenterprises.com          | 68<br>7,004   | 61<br>92  | ‡<br>NA   | 10<br>18  | Hewlett-Packard Co., Palo Alto<br>Logitech, Fremont<br>PayPal, San Jose  | Custom Web applications, e-commerce,<br>content management   | Raymond Petty<br>Troy Shumaker |
| <b>7</b><br>8     | <b>WebEnergia</b><br>940 Saratoga Ave., Suite 230, San Jose 95129<br>408-246-0000, 408-246-1400<br>www.webnergia.com                               | 58<br>2,320   | 157<br>165  | ‡<br>NA   | 7<br>9  | NEC Electronics America Inc., Santa Clara<br>Sierra Monitor Corp., Milpitas<br>Directed Light Inc., San Jose         | Business-to-business, e-commerce, custom<br>applications, flash  | Steve Ohanians                 |
| <b>8</b><br>6     | <b>Dystrick Design Inc.</b><br>1190 S. Bascom Ave., #105, San Jose 95128<br>408-292-0349, 408-904-5019<br>www.dystrick.com                         | 52<br>1,800   | 42<br>53  | ‡<br>NA   | 7<br>‡  | ONStor Inc., Los Gatos<br>Adamind, San Jose<br>CopperEye Ltd., San Francisco   | E-commerce, interactive, corporate,<br>database  | Sean Sinatra<br>Mike Martinez  |
| <b>9</b><br>9     | <b>WebPex.com Inc.</b><br>20 Ryland Park Drive, # 207, San Jose 95110<br>408-288-9599, 408-377-3626<br>www.webpex.com                              | 42<br>3,000   | 80<br>95  | ‡<br>NA   | 4<br>4  | Alliance Title Co., Campbell<br>Baseball San Jose, San Jose<br>Bodylines Inc., Belmont                               | E-commerce sites, corporate intranet,<br>corporate extranet  | Joel Slatis                    |
| <b>10</b><br>NR   | <b>The Stephenz Group</b><br>2 North Second St., Suite 900, San Jose 95113<br>408-286-9899, 408-286-9866<br>www.stephenz.com                       | 40<br>780   | 5<br>8  | \$5.4 million<br>6/30/05  | 14<br>28  | Epson, Santa Clara<br>Sun Microsystems Inc., Menlo Park<br>Touchpoint Inc., Emeryville                               | High tech, B2B, product/promotional portals,<br>channel partner sites  | Barbara Zenz                   |
| <b>11</b><br>12   | <b>Cuesta Technologies LLC</b><br>1361 S. Winchester Boulevard, Suite 117, San Jose 95128<br>408-376-2001, 408-376-3979<br>www.cuesta.com          | 37<br>92,000  | 18<br>70  | \$2.5 million<br>12/31/04   | 10<br>12  | Magma Design Automation Inc., Cupertino<br>Healthy Kids Resource Center, Hayward<br>Tout About Toys Inc., Burlingame | Online catalogs, e-commerce, mission<br>critical business and marketing, intranets,<br>searchable online databases | Monty Swiryn                   |
| <b>12</b><br>7    | <b>Extractable</b><br>999 Baker Way, Suite 320, San Mateo 94404<br>650-212-3900, 650-212-3901<br>www.extractable.com                               | 30<br>60,000  | 20<br>40  | \$2.8 million<br>12/31/04   | 23<br>25  | Visa, Foster City<br>Technology Credit Union, San Jose<br>Novellus Systems Inc., San Jose                            | Corporate  | Craig McLaughlin               |
| <b>13</b><br>NR   | <b>FrontEndTech.com</b><br>171 Branham Lane, Suite. 10, San Jose 95136<br>408-242-2383, 408-362-1861<br>www.frontendtech.com                       | 26<br>1,500   | 20<br>‡   | ‡<br>NA   | 1<br>1  | Altera Inc, San Jose<br>Cisco Systems Inc., San Jose<br>The Inn at Schoolhouse Creek, Mendocino                      | HTML, XHTML, Flash   | Steve Scheinberg               |
| <b>14</b><br>NR   | <b>3marketeers Advertising Inc.</b><br>785 The Alameda, San Jose 95126<br>408-293-3233, 408-293-2433<br>www.3marketeers.com                        | 21<br>15,000  | 25<br>32  | \$2.13 million<br>12/31/04  | 5<br>8  | Kodak, Rochester, NY<br>Borland Software Corp., Scotts Valley<br>Tenoros Inc., Mountain View                         | Dynamic, product portals, 1:1 microsites   | Jeff Holmes                    |
| <b>15</b><br>13   | <b>Belm Designs</b><br>20 Ryder Park Drive, Suite 213, San Jose 95110<br>408-287-0808, 928-222-0307<br>www.belmdesigngroup.com                     | 20<br>200   | 25<br>70  | ‡<br>NA   | 3<br>6  | Barracuda Networks Inc., San Jose<br>Osram Opto Semiconductors, San Jose<br>Speed Lingerie.com Inc., Campbell        | ‡  | Mark Bell                      |
| <b>16</b><br>NR   | <b>Rasteroids Design</b><br>1682 Hamilton Avenue, San Jose 95125<br>408-297-2041, 408-297-2041<br>www.rasteroids.com                               | 19<br>1,000   | 30<br>50  | ‡<br>NA   | 2<br>2  | Fox/Shift Racing, Morgan Hill<br>SiNett Corp, Sunnyvale<br>Valle Monte League, Sunnyvale                             | Static, data-driven, e-commerce  | Tamiko Rast                    |
| <b>17</b><br>11   | <b>Presentek Inc.</b><br>987 University Ave., Suite 11, Los Gatos 95032<br>408-354-1264, 408-354-6261<br>www.presentek.com                         | 18<br>‡   | 12<br>12  | ‡<br>NA   | 5<br>9  | Ricoh Corp., San Jose<br>DVDPlay Inc., Los Gatos<br>Argonaut Technologies Inc., Redwood City                         | Corporate redesigns, new product launches,<br>dynamic database driven  | Lee Mayfield                   |
| <b>18</b><br>NR   | <b>Creatus Inc.</b><br>1784 Technology Drive, San Jose 95110<br>408-441-9960, 408-441-9961<br>www.creatus.com/studios                              | 15<br>1,500   | 20<br>20  | \$2.75 million<br>12/31/04  | 6<br>60   | Lam Research Corp., Fremont<br>Avanex Corp., Fremont<br>JDS Uniphase Corp., San Jose                                 | ‡  | Gerry Joseph                   |
| <b>19</b><br>14   | <b>Brough Communications Inc.</b><br>310 Estrella Ave., La Selva Beach 95076<br>831-685-6150, 831-685-6159<br>www.brough.com                       | 12<br>1,000   | 20<br>35  | ‡<br>NA   | 4<br>8  | Sun Microsystems Inc., Menlo Park<br>Redback Networks Inc., San Jose<br>Plantronics Inc., Santa Cruz                 | Static, data-driven, flashed   | Robert Brough                  |

\*Silicon Valley includes: Santa Clara County; Scotts Valley and Santa Cruz in Santa Cruz County; Fremont, Newark and Union City in Alameda County; and Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Redwood City, Redwood Shores, San Carlos and San Mateo in San Mateo County. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur.

Notes: ‡ - Did not disclose. NR - Not ranked. NA - Not available or not applicable. Information was obtained from a representative of each firm. Not all of the 95 firms surveyed responded. In case of ties, firms are listed alphabetically.

If your company would like to be considered for next year's list, or if there are any corrections or additions, write to: Research, Business Journal, 96 N. Third St., Suite 100, San Jose, CA 95112; fax 408-295-5028; or e-mail bsargent@bizjournals.com.

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